

# Pivot



## Overview

Competition for research funding continues to rise, globally. Yet research offices and research administrators are being pressed to do more for their researchers with less resources.

Researchers and research administrators need a platform that identifies new funding resources and potential collaborators while offering insights and short-cuts to help research organizations win a larger share of available funding.

With more than 20 years of experience, Pivot is the proven and trusted funding awareness solution for hundreds of the world's leading research institutions. Connecting researchers to financial support by leveraging the most comprehensive global source of sponsored funding opportunities, coupled with scholarly profiles to match researchers with financial partners and collaborators, Pivot provides the top solution for researchers, all in a single database.

## Pivot Essentials



**Maximize funding opportunities**



**Raise researcher exposure**



**Demonstrate the impact of the Research Office**



**Leverage editorially curated, timely and accurate data**



**Customize for your institution**

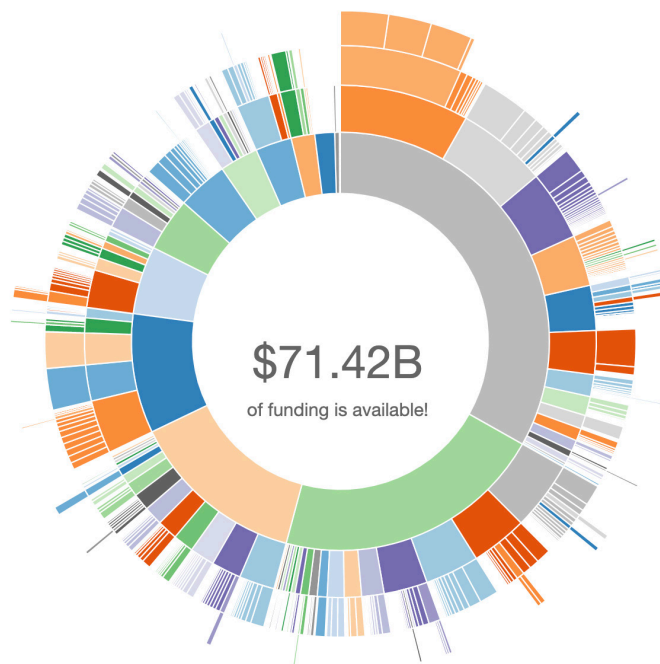


**World class support & easy implementation**

# Delivering Value to Research Stakeholders

## Accelerate Research Activity

- **Find** thousands of active funding opportunities worth billions of dollars.
- **Share and track** funding opportunities with your colleagues.
- **Discover** the widest variety of funding types.
- **Utilize advanced search** functionality; quick search, and robust keyword options.
- **Automatically** get funding recommendations based on the researcher's profile.
- **Locate potential collaborators** from within and outside your institution across millions of scholarly profiles.
- **Search thousands** of conferences requesting "call for papers" to present and publish with the built-in Papers Invited database.



Increase research exposure by claiming and maintaining your personal profile.

- Discover new funding opportunities and collaborators.
- Sync with ORCID or assign a proxy to manage your profile.
- Set preferences for alerts and boost recommendations.



## Funding Insight: Searchable Awarded Grants

Pivot provides researchers and administrators with insights to help them increase success rates and make more informed decisions about whether they should apply to specific grants or funder calls:

- **Search** and discover more than 3 million previously awarded grants, across dozens of international global funders and growing.
- **Sort** by title, funder, host institution, principal investigators, year, award amount, currency and more.
- **View** rich award details including abstracts, sub-components and chronology of recurring awards.
- **Identify** potential collaborators by reviewing lists of previous winners and linking to their profiles.

**Research Administrators** can use this data to inform research strategy as well as benchmarking their institutions vs. peer institutions.

**Awards**

### Awarded Grants

Search for previously awarded grants

Basic Search **Advanced Search**

**Awarded Grants**  
The database consists of detailed, comprehensive information about awarded grants. Use advanced search for more options such as searching by year, principal investigator, award value, award ID, or host institution. View detailed award information and in some cases it is possible to link to investigator profiles and current opportunities for recurring awards.

**Funders Include**

- Academy of Finland (AKA)
- Arts and Humanities Research Council (AHRC)
- Australian Research Council (ARC)
- Biotechnology and Biological Sciences Research Council (BBSRC)
- Department of Health (England)
- Economic and Social Research Council (ESRC)
- Engineering and Physical Sciences Research Council (EPSRC)
- Environmental Protection Agency Ireland (EPA)

**Search tip**

By default, we will look for documents with all the terms entered.

Use "quotation marks" to search for exact phrases.

Separate terms with OR to find any of the words entered.

## Proactive Approach to Research Administration

**Find and match** funding opportunities with colleagues and faculty by utilizing integrated researcher profiles created for your institution by the Pivot editorial team. Profiles match your institutions' organizational structure and include all of your researchers, faculty and staff across all departments.

**Easily disseminate and communicate** funding opportunities with built-in customizable newsletters, announcements and sharing tools.

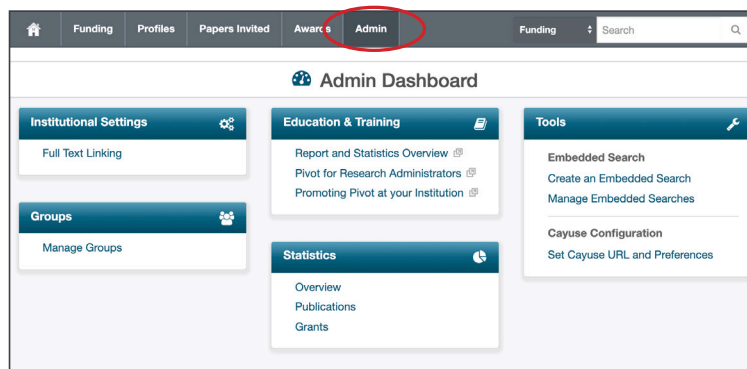
- **Curate** highly focused lists of funding on specific topics.
- **Embed** search results on any of your institutional websites.
- **Set public interest groups** on any topic and make visual to all users at your institutions.
- **Publish internal funding opportunities**, set deadlines and add notes to opportunities.
- **Find peer reviewers** for the funding review process.
- **Leverage the libraries' collection** and access to articles by linking from profiles to full text.



### Increase the Research Office impact and demonstrate its ROI

#### Measure usage with sophisticated analytics

- **Report** on research activities and outputs.
- **Manage** user accounts & Access privileges.
- **Measure** usage and activity Stats.
- **View** who is getting funding alerts and email updates.
- **Track** and assist with Profile claims.





## Seamlessly integrate with

- **Cayuse** – Link from Pivot funding opportunities directly to intelligent electronic proposal development and submission workflows powered by Cayuse.
- **InfoReady Review™** – Easily transfer curated Pivot content to InfoReady to increase the efficiency and accuracy of internal and limited submission opportunities.
- **ORCID** – As an ORCID premier member Pivot uses the ORCID software API to improve profiles. Researchers may sync their ORCID ID and profile to their Pivot profile.

**Pivot is the most trusted and comprehensive funding solution used by the majority of top research institutions. Find out what Pivot can do for your institution.**



**Learn more and get in touch with us:**  
[www.exlibrisgroup.com/pivot](http://www.exlibrisgroup.com/pivot)



## About Ex Libris

Ex Libris, a ProQuest company, is a leading global provider of cloud-based SaaS solutions that enable institutions and their individual users to create, manage, and share knowledge. In close collaboration with its customers and the broader community, Ex Libris develops creative solutions that increase library productivity, maximize the impact of research activities, enhance teaching and learning, and drive student mobile engagement. Ex Libris serves over 7,500 customers in 90 countries. For more information, see our **website** and join us on **LinkedIn**, **YouTube**, **Facebook**, and **Twitter**.

**Quickly find the right funding opportunities and partners to accelerate research.**